

Sr No	Reference Clause No	Page No	Clarification Particulars		Questions	Clarifications
			Clause	Organization		
1	Clause 9.15		EMD	Deloitte	The RFQ allows a Bank Guarantee to submit for the EMD. However, no format has been provided in the RFQ for the same.	Only Demand Draft will be accepted. Clause amended, please refer Addenda-1.
2	Clause 7		Qualification Criteria for Empanelment of Transaction Advisor	- Do -	<p>The definition of similar works states that the applicant needs to have minimum 3 years of PPP Transaction Experience in Ports sector while clause 7.2 asks for experience of undertaking 'similar works' in the past 7 years.</p> <p>It is not clear whether experience of other infrastructure sectors other than port sector will be considered as 'Similar Work' . Please clarify</p> <p>Also, it is submitted that not many PPP projects have been taken up in Port Sector which have been completed. It is thus requested to amend the requirement to include ongoing projects as well</p>	<p>A similar work refer to any Transaction Advisory services rendered in any infrastructure Projects.</p> <p>Clause amended, please refer Addenda-1.</p> <p>Clause remains unchanged</p>
3	Clause 8.2.1		Full Time Equivalent (FTE)	- Do -	The FTEs are to be indicated by the consultant for each 'discipline'.	Clause amended, please refer Addenda-1.

Reference no : IPA/GAD/Consultant-TA/2014	RFQ for Empanelment Transaction Advisors	Clarifications on Pre-Bid Queries
---	--	-----------------------------------

					<p>It is requested that disciplines considered for empanelment may be clarified.</p> <p>Further, as per industry practice, the supporting documents are issued for the Consultancy firms and does not provides details of the professionals engaged on such assignments. Thus, it is requested that requirement of supporting documents for the engagements claimed for the FTEs may be replaced by self-declaration by the professional or the team leader.</p> <p>It is also requested that format of the CV or key details required for FTEs may be specified.</p>	
4	Clause 8.2.2		Key Personnel	- Do -	<p>It is not clear if the Consultant is required to indicate 2 key personnel, one with the expertise of finance and the other as legal expert or the consultant may indicate a poll of key personnel.</p> <p>It is not clear from the referred clause whether the consultant is required to provide a detailed curriculum vitae or a brief write-</p>	Clause amended, please refer Addenda-1.

Reference no : IPA/GAD/Consultant-TA/2014	RFQ for Empanelment Transaction Advisors	Clarifications on Pre-Bid Queries
---	--	-----------------------------------

					up of upto 2 pages. Request you please clarify and provide the format of the CV, if required.	
5	Appendix-I Clause 1.1		Appendix-I For Class-A	- Do -	<p>It seems that the applicant can opt for either (a), (b) or (c) option to showcase its relevant experience for the assignment i.e. the applicant can either claim projects costing more than 100 crores, or more than 125 crores or more than 200 crores. It is not clear how the evaluation/ scoring will be done in case the consultant has experience across the categories mentioned in (a), (b) or (c).</p> <p>For example, in case applicant has claimed 2 projects of project cost 130 Cr. and 250 Cr. respectively. In such a case, the applicant meets the requirement under category (c). However, it is not clear if there would be any consideration to the additional project claimed. Request you to please clarify the marking criteria in a case where applicant has claimed experience across the categories mentioned in (a), (b) or (c).</p>	Clause amended, please refer Addenda-1.

Reference no : IPA/GAD/Consultant-TA/2014	RFQ for Empanelment Transaction Advisors	Clarifications on Pre-Bid Queries
---	--	-----------------------------------

6	2. Objective		The objective of the tender is to prepare a panel of Transaction Advisors for PPP Projects use by the Major Ports.....	- Do -	We understand that Major Ports will be selecting Transaction Advisors from the panel of Transaction Advisors post completion of this empanelment process and such Major Port shall decide on the various aspects of competitive bidding process including type of competitive bidding, terms of payment, scope of work etc. Please confirm.	Major port will use the list for selecting Transaction Advisor by inviting financial Bids
7	Clause 7.2		Minimum Eligibility Criteria, Qualification Criteria	IDCS	Proposed change in existing Clause: The Tenderer should have experience of providing Transaction Advisory Services i.e. Providing qualified Legal, Financial & Technical Experts with a minimum Three Years experience for carrying out PPP Transactions in Port/Power/Roads/Urban Infrastructure Sectors PPP Projects.	A similar work refer to any Transaction Advisory services rendered in any infrastructure Projects. Clause amended, please refer Addenda-1.
8	Clause 7.2			Gianender & Associates	As per the definition of “similar works”, the bidder should have experience of providing Transaction Advisory Services with a minimum 3 years experience for carrying out PPP transactions in port sector PPP projects. In case the bidder has experience of providing Transaction Advisory Services	A similar work refer to any Transaction Advisory services rendered in any infrastructure Projects. Clause amended, please refer Addenda-1.

Reference no : IPA/GAD/Consultant-TA/2014	RFQ for Empanelment Transaction Advisors	Clarifications on Pre-Bid Queries
---	--	-----------------------------------

					for PPP project in other infrastructure sector like Roads and not Port Sector, is the firm entitled to apply for empanelment?	
	Clause 8.0 Note-2		Evaluation Criteria for Class A	- Do -	It should be sub criteria in 8.1.1 & 8.2 in place of 8.1.1 & 8.2.1	Clause amended, please refer Addenda-1.
9	Clause 9	12	A sum of Rs.250000.00(Rs. Two lakhs and Fifty Thousand only) as Earnest Money Deposit, Which is lodged on the understanding that in the event of tender withdrawing his tender before the expiry of 180(one hundred and eighty) days from the date of opening of the tender, the tender would be cancelled and the earnest money deposit therewith forfeited by the IPA.	IIDC	It is our humble request for deletion/waving off of this clause as this RFQ is only for empanelment of TA EMD can be requested at the time of specific project bid requirement	Clause remains unchanged. Refer Addenda-1.

10	Appendix 1,2.1	21	Details of FTE (Human Resource)	- Do -	This reference of FTE is w.r.t. organizations total staff/employees? Is our undertaking correct?	Employees/Professionals who have exclusive long term contract for more than 3 years.
11	Appendix 1,2.2	21	Key Personal as per para 8.2.2	- Do -	What is the qualification requirement/ profile of the team key personals with experience in legal/finance. Please provide the specifics.	Refer Addenda-1.
12	General	3	The panel will be valid for a period of 3 Years.	- Do -	What would be the size of the panel? How IPA will ensure that panel members will get fair chance of participation.	No limit on the number of firms that would get empaneled..
13	Clause 2	Page 5	The objective of the tender is to prepare a panel of Transaction Advisors for PPP Projects use by the major ports. The individual Major Port seeking Advisory Services on their port activity shall then invite competitive price offers from the panel of Transaction Advisors so prepared for the respective activities	Crisil	Request the Authority to please confirm if the Transaction Advisor selection by the Major Ports will be based on lowest price bid only from the empanelled list of consultants.	Yes.

			and at that time shall also prescribe Terms of Reference and Terms of Payment.			
14	Clause 8.2.1	Page 9	<p>The applicant should indicate the team with the team leader and the role and responsibility of each key member in each discipline for the assignments they desire to be empanelled.</p> <p>Response : The applicant should indicate the details of FTE professionals along with the supporting documents for their engagement and provide an organization structure of the applicant indicating the FTE professional in that category.</p>	- Do -	<p>1. Request the Authority to please confirm if a letter issued by the HR department of the company will suffice as supporting documents for employment.</p> <p>2. Indicating each employee (FTE) in an organization structure for a large organization will be difficult. Request Authority to kindly relax the organization structure requirement and only consider the designation of the members.</p>	<p>1. Employees/Professionals who have exclusive long term contract for more than 3 years.</p> <p>2. Clause remains unchanged</p>
15	Clause 8.2.1 & 8.2.2	Page 9	Full Time Equivalent (FTE) professional Key Personnel	- Do -	Request Authority to please clarify the difference between team members under FTE(as defined in 8.2.1) and key	Under 8.2.2, key personnel with experience in finance and legal will be considered

					personnel (as defined in 8.2.2)	
16	Clause 8.2.2	Page 9	The applicant should indicate the team key personnel with experience in finance and legal.	- Do -	From our Transaction Advisory experience, depending on the specific project requirements, The Transaction Advisor proposes the best suited team either from its internal staff or from its pool of individual associates. Request Authority to confirm if such individual associates can be proposed for positions under Key Personnel.	Employees/Professionals who have exclusive long term contract for more than 3 years..
17	Clause 8.2	Page 9	Experience(40 Marks) Human Resources (30 Marks)	- Do -	Request Authority to please confirm if the total marks for evaluation is 70	Yes.
18	Appendix-I	Page 21	Key Personnel with the experience in finance and legal – 20 points	- Do -	Request Authority to please provide the breakup of scoring for Key Personnel.	Clause amended, please refer Addenda-1.
19	Clause 7.1	Page 8	Average annual financial turnover during the last 3 years ending 31 st March of previous financial year should be at least,	-Do -	Request Authority to change the minimum average financial turnover to Rs 10-15 crores to ensure quality of bids	Clause remains unchanged

			for class-A Rs 75 lakhs			
20	Clause 7.2	Page 8	Similar works : The tenderer should have experience of providing Transaction Advisory services	- Do -	It may be noted that transaction advisory projects conducted under PPP models in other infrastructure sectors also involve similar activities/ processes. Therefore, request the Authority to also consider projects executed under other infrastructure sectors as similar works, with condition that at least once such project should have been executed in port sector PPP projects.	A similar work refer to any Transaction Advisory services rendered in any infrastructure Projects. Clause amended, please refer Addenda-1.
21	Clause 8.2.1	9	Full Time Equivalent (FTE) professional : The applicant should indicate the team ...		Request Authority to kindly clarify the meaning of FTE professional s and team leader specified in the RFQ documents Consulting firms will generally not have more than 20 FTE professionals satisfying the similar works experience as stated in stage I of the qualification criteria. Generally, any transaction advisory projects involve 3-4 member team from the consultants. Therefore, request the Authority to consider the following : a. Either relax the number of	Employees/Professionals who have exclusive long term contract for more than 3 years. Clause remains unchanged

Reference no : IPA/GAD/Consultant-TA/2014	RFQ for Empanelment Transaction Advisors	Clarifications on Pre-Bid Queries
---	--	-----------------------------------

					FTE professionals with similar works experience to 3 b. Or allow bidders to submit names of any 20 full time staff who are of any 20 full time staff who are engaged in infrastructure consulting services.	
22	Clause 9.15	Page 12	EMD		Request Authority to kindly relax the requirement for EMD as in our experience of empanelment with government agencies, such EMDs are not required at the empanelling stage. Also, conditions when the BG would be encashed and other terms are not clearly specified. We therefore request the authority to please remove the requirement for EMD submission.	Clause remains unchanged. please refer Addenda-1.
23	Experience , Clause 8.1		The applicant should submit client's completion certificate for each assignment to support their claim along with firm's experience and team experience separately not more than 2 pages for specific	BITES LIMITED	a) It is requested to consider issue of LOA to successful bidder/ statutory auditor certificate/feedback certificate by client also to support firm's experience. b) Also, projects where substantial work has been completed (receipt of professional fees more than 5 lakhs before Proposal Due	Clause remains unchanged. Feedback certificate by client will be considered. Clause remains unchanged

			assignments by the authorized person of the firm.		Date) can also be considered as part of firm's experience.	
25	Full Time Equivalent (FTE) professional, Clause 8.2.1		The applicant should indicate the details of FTE professionals along with supporting documents for their engagement and provide an organization structure of the applicant indicating the FTE professional in the category	- Do -	<p>BITES Ltd has more than 2000 FTE professionals.</p> <p>Kindly confirm if stating the number of FTE professional and organization structure will suffice or any further details are required to be provided for these FTE professionals.</p>	Employees/Professionals who have exclusive long term contract for more than 3 years.
26	Key Personnel ,Clause 8.2.2		The applicant should indicate the team key personnel with experience in finance and legal.		Kindly elaborate on the qualifications, if any desired by IPA and number of such Key Personnel's required to such full , i.e 20 points in this category.	Clause amended, please refer Addenda-1.
27	Earnest Money Deposit, Clause 9.15		Earnest Money Deposit of Rs.250000.00 (Rs. Two lakhs fifty thousand only) can be paid in the form of Bank Guarantee issued by a Nationalized Bank/ Scheduled Bank drawn on New Delhi Branch of the	- Do -	Please provide a format for this Bank Guarantee.	Clause amended, please refer Addenda-1.

Reference no : IPA/GAD/Consultant-TA/2014	RFQ for Empanelment Transaction Advisors	Clarifications on Pre-Bid Queries
---	--	-----------------------------------

			Bank in favor of the Indian Ports Association, New Delhi.			
	Authorized Person of the Applicant			- Do -	Please confirm if a Power of Attorney in favour of person signing the proposal is required. If yes , kindly provide a format for this Power of Attorney.	Power of Attorney is required.
28	5.1		Class-A (Transaction Advisory Services for PPP Projects with Estimated Cost of Project more than 250 Cr.	Infra	We understand that the empanelled consultants automatically qualified for projects with estimated capital cost of less than Rs. 250 Crore. Please confirm.	Present empanelment is only for projects costing more than Rs 250 Crore
29	7.2 a), b) and c)		Experience of having successfully completed similar works during last 7 years.. Three/ Two/One completed similar works for the PPP Projects each costing not less than Rs 100 corers/ Rs.125 crore/Rs.200 crore respectively.	- Do -	It is requested to kindly provide the escalation criteria for cost of the projects undertaken during last 7 years to bring it at current level of 2014 for uniform comparison.	No escalation criteria. Clause remains unchanged
30	7		Similar Works : The Tenderer should have experience of providing Transaction Advisory Services	- Do -	The transaction advisory experience in other related sectors such as roads, airports etc may also be considered as similar works, as it also relates to transport sector.	A similar work refer to any Transaction Advisory services rendered in any infrastructure Projects. Clause amended, please refer Addenda-1.

			i.e. Providing qualified Legal, Financial & Technical Experts with a minimum Three years experience for carrying out PPP Transactions in <u>Port Sector PPP Projects</u>		Also the similar advisory activities undertaken for private sector clients bidding for PPP/BOT projects may also be considered.	
31	8.1		The applicant should submit clients completion certificate for each assignment to support their claim	- Do -	In lieu of completion certificate proof of receipt of final payment may kindly be considered.	Clause remains unchanged
32	8.2.1		The applicant should indicate the team with the team leader and the role and responsibility of each key member <u>in each discipline for the assignments they desire to be empanelled.</u>	- Do -	Kindly provide the type of disciplines that can be quoted separately.	Clause amended, please refer Addenda-1.
	9.5		The applicant has to submit along with the bid document Rs.10,000/- as nonrefundable application fee,			

			which will be valid for 3- year irrespective of number of disciplines quoted			
33	8.02)		The applicant has to score minimum 50 % points in each of above sub criteria viz 8.1.1& 8.2.1	- Do -	Does this also include clause 8.2.2	Clause 8.2.2 also included. Clause amended, please refer Addenda-1.
34	9.8		For Applicants who are subsidiaries of foreign companies (Equity of Foreign entity more than 50%) and if their turnover are claimed, the IPA/Major Port shall insist a letter from the Parent Company to make their services available to Indian Company as required and demanded by IPA/Major Port without any extra financial liabilities	- Do -	In case the parent entity is in unrelated business, such undertaking will not meet the purpose. Hence, the subsidiary claiming parent's turnover may not be considered for qualification at Stage-I.	Clause remains unchanged
35	9.12		It may be noted that after empanelment, works shall be	- Do -	At what stage will the said assessment of capabilities and capacities of empanelled consultant will be made?	At RFQ stage

			allotted to various Transaction Advisors commensurate to their capabilities and capacities as assessed by IPA/Major Port		Will the empanelled consultants for the said assessment at the time of bidding by Major Ports for each of its projects, or only financial quote to be submitted in response to such tenders raised	Major Ports will invite only Financial Bids
36	9.13		Further, the Transaction Advisors who had applied already and were/are in the services of the Corporation will be evaluated based on their past performance	- Do -	Request to kindly elaborate.	Please refer Addenda-1.
37	9.15		No tender will be considered which is not accompanied by a sum of Rs.250000	- Do -	As this is request for qualification (RFQ) and not request for proposal (RFP), the requirement of EMD may kindly be waved-off.	Clause remains unchanged
38	9.15		EMD of successful bidders/Empanelled bidders will be retained for entire period of empanelment i.e 3 years by IPA	- Do -	<ul style="list-style-type: none"> Does this mean that no EMD will be required to be deposited while quoting/ responding to tenders raised by Major Ports in future. Will the tenders raised by Major Ports be open only for consultants empanelled with IPA or it will be again open competitive bidding. 	<p>Separate Bid and performance security payable to Major Ports at the time of RFP.</p> <p>Major Ports will invite Financial Bids only</p>

Reference no : IPA/GAD/Consultant-TA/2014	RFQ for Empanelment Transaction Advisors	Clarifications on Pre-Bid Queries
---	--	-----------------------------------

39	9.18		The Major Ports as and required will obtain financial offers from the Transaction Advisors who are empanelled	- Do -	Will the tenders raised by the Major Ports in future by invitation only to the consultants empanelled with IPA or it will continue to be open bidding.	Major Ports will invite Financial Bids only from empanelled list, which will be valid for three year. However in exceptional cases, the Port may go for open tendering process.
40	Clause 8.0			Capital Fortunes	The total scoring as per the evaluation criteria is 70 points. Kindly provide the evaluation criteria of the remaining 30 points.	The 70 points as per evaluation criteria is for empanelment. Major Ports will invite only price bids and evaluate based on price bids alone.
41	Clause 8.0 Appendix 1:			Capital Fortunes	<p>The distribution of marks between “initial” projects and “additional” projects appears a bit skewed.</p> <p>For instance, in the category of PPP projects costing not less than 200 crore, showcasing one project grants 20 points. But additional project of the nature are with only 5 points.</p> <p>As per our understanding, if Firm-A has completed two similar works of above Rs. 200 crs, it will get only 25 (20+5) points, Whereas Firm-C having completed three similar works just above Rs. 100 Cr will also get 25 (20+5) points.</p> <p>All the firms are kept at a common footing with 25 points even though Firm-A has done bigger assignments in relations</p>	Clause amended, please refer Addenda-1.

					<p>to Firm-B and Firm-C. We request that the weightage if additional projects be increased to make the grading less skewed. For instance the additional points to be given to Firm-A should be 20 for each additional assignment. and Firm-B to be given additional points for 10 for each additional assignment. For Firm-C the additional points can be retained as 5 for each additional assignment.</p>	
42	Clause 8.1.1 RFQ			Capital Fortunes	<p>The slowdown in economic growth in the past three years has affected the number of projects approved and the number of Agreements executed by the Government and comparatively lesser in number in the last 7 years compared to the last 10 years, specially under PPP mode.</p> <p>Further, empanelment bids for Transaction Advisory services in the infrastructure sector typically consider experience of the last 10 years. Therefore it is requested that the Authority may consider the relevant experience in the last 10 years.</p>	Clause remains unchanged

					Kindly therefore relax the requirement of Eligible Assignments completed for qualification purpose from “in the past 7 years” to “in the past 10 years”.	
43	Clause 8.1.1 RFQ			Capital Fortunes	<p>Consultancy assignments related to Transaction advisory services are typically long-term in nature and completion of such services is linked to the project reaching specific milestones. Therefore, even after completing the Transaction Advisory scope of work, such assignments are not considered contractually complete.</p> <p>In addition, achievement of project milestones and the resulting completion of the transaction advisory assignment is of a long-term nature in infrastructure project, and hence might not be completed in the specified duration.</p> <p>Kindly therefore relax the requirement of “completed assignments” to “assignments completed as well as assignments undertaken”.</p>	Clause remains unchanged

44	Clause 8.2.1 RFQ			Capital Fortunes	<p>Kindly provide the definition and roles/responsibilities of Key Personnel and Full-Time Equivalent Professionals.</p> <p>Kindly clarify whether the empanelled Resource persons in various fields on an agreement / Retainership to undertake the assignments as and when awarded would be considered as FTE Professionals.</p>	Employees/Professionals who have exclusive long term contract for more than 3 years.
45	Clause 8.2.1 RFQ			- Do -	Kindly provide the number of Key Personnel to be indicated to achieve 20 points.	Clause amended, please refer Addenda-1.
46	Clause 9.4			- Do -	Kindly provide the expected date of commencement of empanelment period.	From the date of declaration of list of empanelment by IPA
47	Clause 9.6			- Do -	Kindly clarify whether the Major ports will be procuring transaction advisory services only from the list of empaneled consultants, or there is a provision for the Major Ports to hire consultants outside the empanelment and /or on a nomination basis.	Major Ports will invite Financial Bids only from empanelled list, which will be valid for three year. However in exceptional cases, the Port may go for open tendering process.
48	Clause 9.15			- Do -	Seeking an Earnest Money Deposit is not typically observed in empanelment. Instead, the EMD is requested for submission from the empaneled	Clause remains unchanged

					<p>consultants on a project-to-project basis by the project authority (such as the Major Ports), who also sets the EMD amount and term as per the projects's requirements.</p> <p>In this Context, submitting an EMD for an empanelment process, especially for a retainer period as long as three years, is not typically observed.</p> <p>It is therefore requested that the EMD not be made as part of the requirement for empanelment submission. As an alternative, it is proposed that the EMD be requested for submission to IPA/the Major Ports as part of the financial proposal for specific projects. The amount and term of the EMD amount may then be determined on a project-specific basis.</p> <p>Kindly therefore consider the above request and suggestion.</p>	
49	<p>Clause 9.12</p> <p>Clause 9.18</p>			Capital Fortunes	<p>Kindly provide the details of the process of selection of empanelled consultants for specific projects.</p>	Clause remains unchanged

					As stated in Clause 9.12, Kindly also clarify the basis of evaluating the capabilities/ capacities of empanelled consultants by which IPA/Major Ports shall allot the assignments.	
50	Clause 10.3			Capital Fortunes	Kindly provide the Guidance Note specified in the RFQ.	Please refer Addenda-1.

Sr No	Reference Clause No	Page No	Clarification Particulars		Questions	Clarifications
			Clause	Organization		
51	Para 7.2	21	Experience Criteria as per para 7.2	Points -40 Ernst & Young Limited Liability Partnership	<p>We understand that the Authority intends to evaluate the bidder's experience in executing similar projects on PPP mode. As per the list of projects in Annexure 1, there are a number of projects of investment size of more than Rs. 1000 Crore. However, as per the experience criteria defined, a firm with an experience of even one similar project costing Rs. 200 Crore would become eligible for empanelment.</p> <p>With the given criteria, a firm with no experience in implementing large scale projects, might get selected on the basis of their financial offer and might end up being unsuccessful in implementing the project.</p> <p>In this respect, we request the authority to define the following categories of projects: Category-1 transaction advisory projects with investment size of more than Rs. 1000 Crore Experience Criteria:</p>	Clause remains unchanged

Reference no : IPA/GAD/Consultant-TA/2014	RFQ for Empanelment Transaction Advisors	Clarifications on Pre-Bid Queries
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			<p>1.1. g) Three completed similar works for the PPP Projects each costing not less than 100 crore</p> <p>OR</p> <p>h) Two completed similar works for the PPP Projects each costing not less than Rs. 125 crore</p> <p>OR</p> <p>i) One similar completed work for PPP Projects costing not less than Rs. 200 crore.</p>	<p>Initial three completed similar works for the project-20 points For additional three projects additional 5 marks will be given</p> <p>Initials two completed similar works for the project-20 points. For additional two projects additional 5 marks will be given</p> <p>Initial one completed similar works for the project-20 points. For additional one project additional 5 marks will be given</p>		<p>Three completed similar works for the PPP Projects each costing not less than 500 Crore</p> <p>OR</p> <p>Two Completed similar works for the PPP Projects each costing not less than Rs. 700 Crore</p> <p>OR</p> <p>One similar completed work for PPP Projects costing not less than Rs. 1000 Crore.</p> <p>Category-2 transaction advisory projects with investment size between Rs. 500 Crore and Rs 1000 Crore</p> <p>Experience Criteria: Three completed similar works for PPP Project each costing not less than 300 crore.</p> <p>OR</p> <p>Two completed similar works for PPP Project each costing not less than Rs 500 crore.</p> <p>OR</p> <p>One similar completed similar works for PPP Project each costing not less than Rs 750 crore.</p> <p>Category-3 transaction advisory projects with investment size between Rs. 500</p> <p>Experience Criteria: Three completed similar works for</p>	
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					PPP Project each costing not less than 100 crore. OR Two completed similar works for PPP Project each costing not less than Rs 125 crore. OR One similar completed works for PPP Project each costing not less than Rs 250 crore. If consultant wishes to submit for more than one category from both the Class A & B, document fee of Rs. 10,000/- is to be submitted for each submission. Pl. Clarify.	
52	Para 8.2	21	2.1 Details of Full time equivalent (FTE) professional as per para	Ernst & Young	As per our understanding, the authority intends to give emphasis	

			<p>8.2.1 for Class A (Project value more than Rs 250 Crs) –Min 20 FTE</p> <p>2.2 Key personnel as per para 8.2.2 the applicant should indicate the team key personnel with experience in finance and legal.</p> <p>Details of full time Equivalent</p> <p>For 20 FTE- 6 points More than 20 FTE-10 points</p>	<p>Limited Liability Partnership</p>	<p>to the firm's experience in similar projects and the strength of the human resource team in execution of similar projects. With this respect, we request the Authority to kindly clarify the following;</p> <p>1. Kindly clarify the minimum qualification criteria (educational qualification and work experience) for the required 20FTE professionals.</p> <p>2. Since empaneled firms are only required to give their financial offers as and when required by major ports for specific project opportunity, kindly clarify if required for all the projects, irrespective of the project size and magnitude.</p> <p>3. Please elaborate on the different positions that would come under the definition of Key Personnel (For example Team Leader, Financial Expert, Legal Expert etc.)</p> <p>4 Kindly clarify the minimum qualification criteria for the key personnel (educational qualification and work experience).</p>	<p>Employees/Professionals who have exclusive long term contract for more than 3 years.</p> <p>Major Ports will invite Financial Bids only from empanelled list, which will be valid for three year. However in exceptional cases, the Port may go for open tendering process</p> <p>Employees/Professionals who have exclusive long term contract for more than 3 years.</p> <p>- Do -</p>
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					<p>5.We would like to submit that the number of FTE professionals sought is very high. The scoring pattern reveals that for a firm to score 10points, more the 20FTE professionals have to be fielded. Kindly elaborate on the requirement of these many numbers of professionals.</p> <p>6. We understand that the Authority intends to place emphasis on the strength of the team through the scoring pattern defined. However, we feel that scoring should be on the basis of professional qualification of the members of the team and experience of the team in executing similar projects. Hence we request the Authority to re define the clause placing emphasis on educational qualification and work experience of the professionals fielded.</p>	<p>Clause remains unchanged</p> <p>Clause remains unchanged</p>
53				Ernst & Young Limited Liability Partnership	In view of the total quantum of work involved in submission of proposal and in view of the holiday season in the months of September & October, we request you to kindly extend the Proposal due date by at least 3 weeks from the current due date.	Due date has been Extended

Reference no : IPA/GAD/Consultant-TA/2014	RFQ for Empanelment Transaction Advisors	Clarifications on Pre-Bid Queries
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54	Clause 7.2	8	Clause 7.2 Similar works	Darashaw & Company Private Ltd.	We understand that PPP expertise is common to infrastructure sector. Also, In the EOI, clause No. 6 under scope of work for Transaction Advisory Services also refers to Model documents of Ministry of preparing RFP, concession Agreement which is co therefore, it is requested to consider experience of Transaction Advisory for the PPP Projects across Infrastructure Sector.	A similar work refer to any Transaction Advisory services rendered in any infrastructure Projects. Clause amended, please refer Addenda-1.