

Queries for RFP for Appointment of consultant for “Formulation of EPC Work/RFP for EPC contract, evaluation of Bids & Selection of Bidder for development of Wind Renewable Energy Power Plant “

Sl. No.	Reference in RFP	Queries	Clarification
Power & Energy Consultants			
1.	Section -2 (Terms of Reference) Part II ToR related information Sl. NO. 6 Pre-qualification criteria	<p>PQ1 Experience Criteria (a): As per tender documents read as</p> <p>“ The bidder should have experience of having done at least 5 projects successfully on Resource Assessment, site selection and Micro siting”</p> <p>In the wind industry, in the Consultancy Services Tender the activities of wind Resource Assessment, site selection and Micron siting “ is not specifically mentioned. The tenders are issued for complete project consultancy work from concept to commissioning which includes these activities as well. We, therefore request to amend the clause as under:</p> <p>The bidder should have experience of at least 5 years and successful completion of 5 projects as Project Management Consultant for Tendering, Issuing RFP for EPC Contract, Evaluation of Bids, Selection of Bidder and Commissioning of the Project.</p>	<p>PQ1 shall read as The bidder should have experience of having done at least 5 Project Management Consultancy projects successfully including validation on Resource Assessment, site selection and Micro siting.</p>
2.	From FP-2 Financial Proposal –Section 3	<p>As per From FP-2 the fee is to be quoted for Scope of work as per clause -2 sl. No. A) B) Section -2.</p> <p>The work is involved for 3 port project and the consultant is required to render services for each project separately for the activities like preparation of Detailed Feasibility Report, Tender document for EPC Contract, Evaluation of Techno-Commercial Bids and Construction activities.</p> <p>Since there are 3 different projects for different capacities it may not be possible to maintain uniform time schedule for activities to be carried out for implementation of the project.</p> <p>In view of the above we request you to suitable amend the From FP-2.</p>	<p>For each port, fess shall be given separately.</p> <p>Clause 15 Term of payment shall be read as ‘Terms of payment (for each port)’</p> <p>Please refer to addendum-1</p>

3.	As per Clause 7 of Section 2- Service Tax	As per clause 7 of Section -2 the lump sum price is to be quoted inclusive of all taxes for entire scope of work. Our request is to amend it to exclusive of Service Tax in view of the fact that Service Tax rate are variable as per Government Policy and Service Tax column is added at bottom column "C" to have an overall cost.	Please refer to Addendum-1
4.	Payment Terms	The payment terms may suitably amended in view of the facts mentioned in Sl. 2.	Clause 15 Term of payment shall be read as ' Terms of payment (for each port) '
aXYKno Capital Services Ltd			
5.	Clause 6 PQ1 b) Bidder should have experience of having successfully carried out and completed tendering work and supervision work leading to setting up of wind power plant will commissioning during the preceding 3.5 years prior to the final due date of bid opening.	<p>Bidder should have experience of having successfully carried out and completed tendering work and supervision work leading to setting up of wind power plant till commissioning during the preceding 5 years prior to the final due date of bid opening.</p> <p>Looking at the technical aspects and expertise required for executing the scope of work the bidder should have extensively worked in Wind Power assessment.</p> <p>Therefore, a bidder who has extensively worked in Wind energy space and has established experience should be considered. The duration of 3.5 years is not sufficient in terms of quality players who have extensively worked in Wind Energy Sector.</p> <p>We request to amend the clause suitably so that bidders having extensive experience can participate and bring in more competition so that Indian Ports Association gets best value to the table.</p>	Clause remains unchanged
6.	Clause 6 PQ1. b) iii Bidder should have completed at least one wind energy project of capacity not less than 25 MW (+/- 10%) in a	Bidder should have completed at least one wind energy project of capacity not less than 20 MW (+/- 10%) in a Central /State Govt./Public Sector Undertaking(PSU).	Clause remains unchanged

	Central /State Govt./Public Section Undertaking(PSU)	<p>Most of the Renewable Energy Assignments with Central/State Govt./Public Sector undertaking (PSU) are of smaller in capacity and have similar scope of work.</p> <p>Therefore smaller Capacity assignments should also be considered. The minimum threshold should be revised to 20MW as most of the Government Projects are in the Range of 5 MW to 20 MW.</p> <p>Keeping the criteria not less than 25 MW (+/- 10 %) is very restrictive in nature and shall fetch higher prices. Hence we request you kindly revise the condition.</p>	
7.	Clause 6 PQ2 a) Annual turnover of the consultant/consultancy firm in at least once of the preceding three years must be more than ₹ 25 lakh	<p>Annual turnover of the consultant/consultancy firm in at least once of the preceding three years must be more than ₹ 20 crore.</p> <p>Department of Economic Affairs, Ministry of Finance has formulated detailed guidelines for selection of Transaction Advisor or Consultant wherein it has benchmarked the turnover at ₹ 20 Crores.</p> <p>₹ 20 Crores is a reasonable threshold to ensure a fair participation resulting into a competitive bid.</p> <p>We request you to kindly consider the criteria to ₹ 20 Crores as this can also be in line with the financial criteria of Department of Economic Affairs and bring in quality players who have extensively works in Similar Assignments.</p>	Clause remains unchanged
8.		Please specify the three different locations of these projects and what would be the probable capacity of each such projects?	<p>Broad location has been mentioned in Clause 1 of section 2.</p> <p>The projects could be in any of the states in South India.</p> <p>The total capacity for each for 3 Ports is 50 MW. Capacity for each</p>

			port would be finalized during bid preparation.
9.		Normally in the tenders of PSU/State Government undertaking fees is excluding service tax. It is therefore requested to consider the fees excluding services Tax	Please refer to Addendum-1
10.		Payment Terms : Please clarify the payment terms of each of the assignment as it is mentioned at clause 15.1 that 20% on formulation of RFP document for EPC contract for nine ports	Clause 15.1 shall be read as 20% on formulation of RFP document for EPC contract. Please refer to the Addendum-1.
11.		As the submission date is 9/10/2015 and it is 29.09.2015 it is learnt during the pre bid meeting dated 29.09.2015 that the queries are to be replied and amendments are to be issued. Therefore, we request you to please give us sufficient time after issue of queries & amendments. We request you to extend the bid submission date for atleast 7 days from 9.10.2015 i.e 16.10.2015	Last date of bid submission has been extended upto 16/10/2015 at 0300 PM. Please refer to the Addendum-1.
Pricewaterhouse Coopers Private Limited			
12.		The financial bid will have to be port specific. Do we include the service tax in our final financial offer? If yes, what would be the applicable rate. This is because, the project will take a reasonably long period of time to complete (including PMC and supervision of the wind projects) and would pass March 2016. Kindly advice.	Financial bid will be port specific. Please refer Addendum-1.
13.		IPA should kindly look in to revising the financial criteria (PQ2) by increasing the annual turnover of the consultant /consultancy firm from 25 lakhs	Clause remains unchanged
14.		Kindly quantify on the supervision/PMC timelines of the wind projects once the EPC has been awarded the project and the appointed consultant will have to supervise the execution.	The selected bidder will decide the timeline in the EPC bid document in consultation with employer. The EPC bid document will also

			contain the clauses on time delay.
15.		Regarding the Detailed Feasibility Report, no information has been provided on the following tasks – <ul style="list-style-type: none"> - Site selection - Vacancy at the nearest grid substation - Open access approvals - Information from the state DISCOMs regarding injecting wind power from the nearest GSS in case of a PPA project 	This will be part of the EPC bids. The EPC bid document will be prepared to cover all such aspects of wind project.
16.		Due to an extended long weekend this week (2nd - 4th Oct) we request you to kindly revise the deadline of the tender submission.	Last date of bid submission has been extended upto 16/10/2015 at 0300 PM. Please refer to the Addendum-1.