

Date : 12/02/2016

ADDENDUM No 2
(RFP for Appointment of Consultant for Conducting
“Business process reengineering and ERP
implementation for four Major ports in India”)

1. Schedule for receipt of the application shall be read as follows :

1. Receipt of offers on or before 3.00 PM (1500 Hrs) on **29/02/2016**
2. Opening of offers at 3.30 PM (1530 Hrs) on **29/02/2016**

2. Clause 10 (Evaluation of Proposal) : Table under Evaluation of proposal shall be read as follows :

S.No	Criteria	Marks
1	Past experience of the agency in the last five years	50
1a	Engagements related to IT strategy / Enterprise Architecture and / or detailed Business Process Reengineering for Govt. owned infrastructure ¹ companies / Ministries undertaking infrastructure assignments around the world. This work should have been done by the Legal entity bidding for the project. This would be assessed inter-alia on the recency, size, relevance and quality of the assignments. Ideally, the bidder should demonstrate experience of having undertaken a comprehensive/ process analysis and redesign for infrastructure agencies. Marks will be provided as below: a. > 5 crore – 5 marks b. Between 2 crore and 5 crore – 3 marks c. < 2 crore – 0 marks Maximum 2 projects will be considered for scoring	10
1b	Consulting assignments with Ports and Shipping sector in India on Business Process Redesign and IT strategy (Excluding assignments on transaction advisory, risk management and audit). This work should have been done by the Legal entity bidding for the project.	10

¹Infrastructure includes energy, transport and municipal infrastructure

S.No	Criteria	Marks
	<p>Marks will be provided as below:</p> <ul style="list-style-type: none"> • >1 crore – 5 marks • Between 50 lacs and 1 crore – 3 marks • < 50 lacs – 0 marks <p>Maximum 2 projects will be considered for scoring</p>	
1c	<p>Consulting assignments with IT Strategy and Enterprise Architecture for Government agencies around the world. This work should have been done by the Legal entity bidding for the project.</p> <p>Marks will be provided as below:</p> <ul style="list-style-type: none"> a. > 5 crore – 5 marks b. Between 2 crores and 5 crore – 3 marks c. < 2 crore – 0 marks <p>Maximum 2 projects will be considered for scoring</p>	10
1d	<p>Consulting assignments with large Project Management projects covering design and IT related roll-outs for Government agencies in India. This work should have been done by the Legal entity bidding for the project. Marks will be awarded on the basis of team size and value of the project (Single value of the contract is considered for evaluation. Contract extension will not be considered).</p> <p>Marks will be provided as below:</p> <p>Project value:</p> <ul style="list-style-type: none"> a. > 5 crore – 3 marks b. Between 2 crore and 5 crore – 2 marks c. < 2 crore – 0 marks <p>Maximum 2 projects will be considered for scoring</p> <p>Team Size:</p> <ul style="list-style-type: none"> • > 25 team-members – 2 marks • Between 10 and 25 team-members – 1 marks • <10 team-members – 0 marks <p>Maximum 2 projects will be considered for scoring.</p>	10

S.No	Criteria	Marks
1e	<p>Consulting assignment in respect of monitoring of ERP implementation or ERP implementation</p> <p>Marks will be provided as below:</p> <ul style="list-style-type: none"> • >1 crore – 5 marks • Between 50 lacs and 1 crore – 3 marks • < 50 lacs – 0 marks <p>Maximum 2 projects will be considered for scoring</p>	10
2	Qualification and Experience of Key-experts Proposed for the assignment	30
2a	<p>Team Leader (One):</p> <p>BE/BTech and PGDBM/MBA along with valid PMP/Prince/TOGAF Certification with minimum 12 years work experience in Government in senior position in IT strategy and implementations with experience in the port sector. The expert should have been a permanent employee of the bidder for at least 2 years. Preference for international experience. Both Indian and international experience strongly preferred.</p> <p>Marks will be provided as below:</p> <p>No of IT strategy projects:</p> <ul style="list-style-type: none"> • >=5 projects – 3 marks • <3 projects but >=5 projects – 1 marks • <5 projects – 0 marks <p>No of projects with Govt/PSU sector:</p> <ul style="list-style-type: none"> • >=10 projects – 3 marks • <10 projects but >=7 projects – 1 mark • <7 projects – 0 marks <p>No of International projects (non-Indian projects) with Govt/PSU sector:</p> <ul style="list-style-type: none"> • >=5 projects – 2 mark • <5 – 0 marks <p>Projects with similar scope with port sector in India:</p> <ul style="list-style-type: none"> • Yes – 2 mark • No – 0 mark 	10
2b	Business process redesign expert (One):	5

S.No	Criteria	Marks
	<p>MBA with minimum 10 Years work experience in either Government in operations or business process reengineering assignments. Ideally, the Business Process Redesign expert should have experience in Business Process Reengineering for similar clients. International experience is also strongly preferred. The expert should have been a permanent employee of the bidder for at least 2 years.</p> <p>Marks will be provided as below:</p> <p>No of Business Process Re-engineering projects:</p> <ul style="list-style-type: none"> • ≥ 5 projects – 2 marks • < 5 projects – 0 marks <p>No of projects with Govt/PSU sector:</p> <ul style="list-style-type: none"> • ≥ 7 projects – 2 marks • < 7 – 0 marks <p>TOGAF Certification:</p> <ul style="list-style-type: none"> • Yes – 1 mark • No – 0 marks 	
2c	<p>IT Infrastructure Expert (One):</p> <p>MBA with overall 12 years work experience. Ideally, the IT Infrastructure Expert should have experience in IT Infrastructure management. International experience is also strongly preferred. The expert should have been a permanent employee of the bidder for at least 2 years.</p> <p>Marks will be provided as below:</p> <p>No of IT Infrastructure Management projects:</p> <ul style="list-style-type: none"> • ≥ 5 projects – 2 marks • < 5 projects – 0 marks <p>No of International projects:</p> <ul style="list-style-type: none"> • ≥ 2 projects – 1 mark • < 1 project – 0 mark <p>TOGAF Certification:</p> <ul style="list-style-type: none"> • Yes – 1 mark • No – 0 mark <p>Certified Data Centre Professional (CDCP) Certification</p>	5

S.No	Criteria	Marks
	<ul style="list-style-type: none"> • Yes – 1 mark • No – 0 marks 	
2d	<p>ERP Expert (One):</p> <p>BE/MBA with overall 10 years work experience. Ideally, the ERP expert should have experience of advising/implementing similar ERP projects. International experience is also strongly preferred. The expert should have been a permanent employee of the bidder for at least 2 years.</p> <p>Marks will be provided as below:</p> <ul style="list-style-type: none"> • ≥ 5 projects – 4 marks • < 5 projects – 0 mark <p>Relevant ERP Certification:</p> <ul style="list-style-type: none"> • Yes – 1 mark • No – 0 marks 	5
2e	<p>Cyber Security Expert (One)</p> <p>BE / MBA with overall 7 Years work experience. International experience is also strongly preferred. The expert should have been a permanent employee of the bidder for at least 2 years.</p> <p>Marks will be provided as below:</p> <p>No of Cyber Security projects:</p> <ul style="list-style-type: none"> • ≥ 5 projects – 2 marks • < 5 projects – 0 marks <p>No of International Cyber Security projects:</p> <ul style="list-style-type: none"> • ≥ 3 projects – 2 marks • < 3 projects – marks <p>ISO 27001, ISO 20000 and CISA Certification:</p> <ul style="list-style-type: none"> • Yes – 1 mark for each certificate • No – 0 marks 	5
3	Approach, Methodology and Work Plan Proposed	15
4	<p>Presentation: To assess experience and capabilities of handling similar projects as Consultant, understanding of Ports, team Qualification and commitment to the project, research capabilities and global expertise</p>	5

3. Clause 2(a) : Scope of work : para under 2(a) shall be read as follows:

[The consultant may take on board findings of Business Process Reengineering exercises already carried out by Mumbai, Kolkata, Paradip and Kandla Ports]
